

Financial Literacy for REALTORS®

with David Grazio

Two Days, Four Opportunities to register....

REALTORS® are typically self-employed independent contractors. As such, they are effectively a “business of one.” Financial literacy is a critical key to making well-reasoned financial decisions. This course reviews various concepts integral to both your personal and professional long-term financial success.

Course Objective:

Participants will learn important financial concepts, techniques and strategies to build the financial life they want!

Course Topics:

- The Planning Process: Goal setting, budgeting, cash flow management and tax implications
- Managing Risk: Review different types of insurance (life, long-term care, healthcare, disability, etc.)
- Saving and Investing: Critical concepts like time value of money, compounding, inflation, diversification, and more.
- How the “Market” works: Financial Instruments (mutual fund v. ETF), market indexes, performance measures, etc.
- Retirement Planning: Sources of income, goal setting, types of retirement plans, etc.



**CORE Association of REALTORS®
NORTH Campus
3461 US Highway 22 East,
Building B,
Branchburg, NJ 08876**

Tuesday, February 6, 2019

9 am - 12 noon

&

1 pm - 4 pm

3 CORE

C20202009

\$35 per member and \$45 per non-member

**CORE Association of REALTORS®
SOUTH Campus
1428 Brunswick Ave
Trenton NJ 08638**

Wednesday, February 7, 2019

9 am - 12 noon

&

1 pm - 4 pm

3 CORE

C20202009

\$35 per member and \$45 per non-member