

**Mercer County Association of Realtors® is sponsoring  
Continuing Education 6 CORE CREDITS**

**Wednesday, January 9, 2019**

at the CORE Association of Realtors®

South Location

1428 Brunswick Ave, Trenton, NJ

Instructor: Eileen Cahill

**Code of Ethics**

**3 CORE CREDITS—1 pm - 4 pm**

Code of Ethics is an in-depth, interactive 3 hour course which will satisfy both the NAR Quadrennial Ethics Requirement and the NJREC Continuing Education Ethics requirement. Students participating in the course will come away with an understanding of how to practice real estate in the most ethical way possible, and the actions taken when ethics are in question.

**Topics Covered will include:**

History and Background of the Code  
Enforcement of the Code

Concepts of Procuring Cause in Arbitration  
Review and Case Studies of Selected Articles of the Code

**Fair Housing/ NJ Law Against Discrimination - 3 CORE CREDITS 1 pm - 4 pm**

The course objective is to thoroughly review Federal and State Fair Housing Laws and their application to real estate business practice. The real estate professional taking this course will come away with an understanding of their legal and ethical responsibility of ensuring equal housing opportunity for all.

**Topics Covered will include:**

History of Fair Housing

Review of the Federal Fair Housing Laws

In Depth Analysis of the NJ Law Against Discrimination

Risk Management

Office Compliance

The role of the agent as positive force for Fair Housing

**Realtor Members Registration: CHECK MARK YOUR CHOICE**

Code Of Ethics Session @ \$30pp

**Non - Realtor Member Registration:**

Code Of Ethics Session @ \$40 pp

Name \_\_\_\_\_ Phone \_\_\_\_\_

Office Name \_\_\_\_\_

Address \_\_\_\_\_

Payment:  Visa  Master Card  American Express  Discover Card  Check# \_\_\_\_\_

CC# \_\_\_\_\_ Exp: \_\_\_\_\_ / \_\_\_\_\_

Register online at [www.mercerrealtors.com](http://www.mercerrealtors.com)

or fax to 609-394-3939

If you have questions call Anna at 609-392-3666 or email [akagan@mercerrealtors.com](mailto:akagan@mercerrealtors.com)

**\*\*\* NO REFUNDS ~ Only CREDIT\*\*\***

Member Fee: \$30 Non - Member Fee: \$40