

HOW TO PARTY YOUR WAY TO REFERRALS

Because, here at The Pinky Shah Team, we LOVE to PARTY!



Pinky Shah will outline the steps for a "Top YAP (Yearly Appreciation Plan)" and "All YAP" strategies to turn on the referral funnel! She will show and explain a 52-week business plan for your inner circle ambassadors and entire database. This class is inspired by the real estate best seller, (7L) The Seven Levels of Communication: Go From Relationships to Referrals.

Let's get YAPPY!

April 11, 2018 10:00 AM - 11:00 AM

Mercer County Association of Realtors

1428 Brunswick Ave.

Trenton, NJ 08638

RSVP to Anna Kagan at

akagan@mercerrealtors.com

Class fee is \$5 per person

CAUTION: THIS IS DATABASE MARKETING AT ITS HIGHEST LEVEL. IT IS NOT FOR THE FAINT OF HEART OR FOR THOSE LOOKING TO TIP-TOE INTO RELATIONSHIPS AND REFERRALS.