

Mercer County Association of Realtors® is sponsoring  
**Continuing Education 6 CORE CREDITS**

**Friday, April 21st, 2017**

at the Mercer County Association of Realtors®

1428 Brunswick Ave, Trenton, NJ

**Fair Housing - 3 CORE CREDITS**

**9 am - 12 noon**

Fair Housing is an intensive 3 hour core course that will satisfy 3 credit hours as required by the NJREC. The course objective is to thoroughly review the Federal and State Fair Housing Laws and their application to real estate business practice. The real estate professional taking this course will come away with an understanding of their legal and ethical responsibility of ensuring equal housing opportunity for all.

**Topics covered include:**

**FEDERAL FAIR HOUSING LAWS:** Civil Rights Act of 1866

- Federal Fair Housing Act of 1968
- Fair Housing Enforcement
  - Enforcement through HUD

**NEW JERSEY LAW AGAINST DISCRIMINATION**

- Discriminatory Practices
- Enforcement ( Division of Civil Rights )
- Regulations For Rentals
- Multiple Dwelling Reporting
- Mount Laurel Decisions

**RISK MANAGEMENT & OFFICE COMPLIANCE and much more...**

**LEASES: WORKING WITH LANDLORD AND TENANT – 3 Credits Core**

**1 pm - 4 pm**

An intensive 3 hour core course that will satisfy 3 Core Credit hours approved by the NJREC. The goal of this course is to enhance the real estate professional's understanding of their responsibilities to both the Landlord and the Tenant in residential lease transactions, issues that can cause liability, and risk management. This knowledge will enable agents to provide an enhanced level of professional service to their clients.

**Instructor: Eileen Cahill**

**Registration at 8:30 am**

**Realtor Fee:**

\$75 (both sessions)  
\$50 (one session)

**Non - Realtor Fee:**

\$100 (both sessions)

**Realtor Members Registration: CHECK MARK YOUR CHOICE**

Fair Housing @ \$50pp     Leases @ \$ 50 pp     Both Sessions @\$75

**Non - Realtor Member Registration: CHECK MARK YOUR CHOICE**

Fair Housing @ \$75pp     Leases @ \$ 75 pp     Both Sessions @\$100

Name \_\_\_\_\_ Phone \_\_\_\_\_

Office Name \_\_\_\_\_

Address \_\_\_\_\_

Payment:  Visa     Master Card     American Express     Discover Card    Check# \_\_\_\_\_

CC# \_\_\_\_\_ Exp: \_\_\_\_ / \_\_\_\_

**Reservations needs to be faxed to: 609-394-3939  
Mail to: MCAR, 1428 Brunswick Ave, Trenton NJ 08638**

**If you have questions call Anna at 609-392-3666 or email akagan@mercerealtors.com**

**\*\*\* NO REFUNDS ~ Only CREDIT\*\*\***