

Mercer County Association of Realtors® is sponsoring  
6 CE Credits

**THURSDAY, MARCH 23rd, 2017**  
at the Mercer County Association of Realtors office  
1428 Brunswick Ave. Trenton NJ

**Code of Ethics - 3 CORE CREDITS**  
9 am — 12 noon

- Code of Ethics is an in-depth, interactive 3 hour course which will satisfy both the NAR Quadrennial Ethics Requirement and the NJREC Continuing Education Ethics requirement. Students participating in the course will come away with an understanding of how to practice real estate in the most ethical way possible, and the actions taken when ethics are in question.

**Topics Covered will include:**

- History and Background of the Code
- Enforcement of the Code
- Concepts of Procuring Cause in Arbitration Review and Case Studies of Selected Articles of the Code.

**Tax Sales, Foreclosures and RE Auctions**  
3 Elective - 1pm - 4 pm

**TOPICS COVERED**

- New Jersey Tax Sales
- Review of what a tax sale is, legal requirements, owner notification, and the bidding process
- After the Tax Sale, Process for Redeeming the — Tax Sale Certificate Liens
- Consequences of Unredeemed Liens
- New Jersey Foreclosures
- Overview of History of New Jersey Foreclosures since 2010
- Review of New Jersey Foreclosure Procedures and Timeline

**Instructor: Eileen Cahill**

**Realtor Fee: Full Day @ \$75 pp    Non - Realtor Fee: Full Day @ \$100 pp**

**Realtor Members Registration: CHECK MARK YOUR CHOICE**

Code Of Ethics Session @ \$50pp     Tax Sales, Foreclosures and RE Auctions @ \$ 50 pp  
 Both Sessions @ \$75

**Non - Realtor Member Registration: CHECK MARK YOUR CHOICE**

Code Of Ethics Session @ \$75pp     Tax Sales, Foreclosures and RE Auctions \$ 75 pp  
 Both Sessions @ \$100

Name \_\_\_\_\_ Phone \_\_\_\_\_

Office Name \_\_\_\_\_

Address \_\_\_\_\_

Payment:  Visa  Master Card  American Express  Discover Card \_\_\_\_\_ Check# \_\_\_\_\_

CC# \_\_\_\_\_ Exp: \_\_\_\_ / \_\_\_\_

Reservations needs to be faxed to: 609-394-3939  
Mail to: MCAR, 1428 Brunswick Ave, Trenton NJ 08638

If you have questions call Anna at 609-392-3666 or email akagan@mercerrealtors.com

**\*\*\* NO REFUNDS ~ Only CREDIT\*\*\***